

# **MASTER CONVENIENCE CONTRACT**

## **FOR OFF-THE SHELF CISCO PRODUCTS, SMARTNET MAINTENANCE AND VALUE-ADDED SERVICES**

This Master Convenience Contract, made this 30<sup>th</sup> day of October, 2013 by and between multiple Vendors listed in Section 1.4 (hereinafter called the "Vendor(s)") and the City of Jacksonville, North Carolina acting as Lead Public Agency (hereinafter called the "Lead Public Agency") on behalf of the North Carolina Local Government Information Systems Association (NCLGISA), sets forth the requirements, conditions, covenants, and considerations of this Master Convenience Contract ("Contract") to provide general and specific information to supply Off-the-shelf Cisco products, for an indefinite quantity contract, SMARTnet maintenance for purchased products, and Value-Added Services (hereinafter called the "Products").

### **1.0 SCOPE**

#### **1.1 REQUIREMENTS**

The Vendor(s) must deal directly with each participating government agency (herein "Participating Public Agency", defined in Section 1.3) concerning that agency's product/service orders, credit applications, purchase and lease documents, collection disputes, invoicing, and payment. The Lead Public Agency shall not be held liable for any costs, damages, etc., incurred by any other Participating Public Agency.

This Master Convenience Contract is a result of a Request for Proposals dated September 2, 2013 and shall be construed to be in accordance with and governed by the laws of the State of North Carolina.

Each Participating Public Agency enters into the Master Convenience Contract that allows the Participating Public Agency to purchase/finance products from the Vendor(s) in accordance with each Participating Agency's purchasing policies and procedures.

#### **1.2 SCOPE OF PRODUCTS AND SERVICES**

Vendor(s) included all hardware and software utilized in the transport, provisioning, delivery, management and/or security of voice, data and/or video applications over separate or converged networks. These products include but are not necessarily limited to Local Area Network (LAN), Metropolitan Area Network (MAN), Wide Area Network (WAN) routers, switches, internal operating system software, telephony application software, telephony application servers, telephony cards/modules/blades/interfaces, telephony station equipment, security firewalls, components, intrusion detection components, wireless LAN access points, wireless MAN/WAN point to point transport components, wireless MAN/WAN point to multipoint transports components, and fiber optic transport systems (e.g. DWDM) produced by the manufacturer or provided

through OEM agreements with the original manufacturer and included on the bidder's most recent published price list/catalog.

All items to be furnished must be the manufacturer's current state-of-the-art and must be certified to be in current new production. All items delivered under this contract must be new. Refurbished items are not acceptable for new purchases.

### **1.3. DEFINITIONS**

**Equipment Installation** - The unpacking, inventory, assembly of components, rack mounting of chassis, patch cord/cross connects and powering up of equipment.

**Hourly Rate** - The contractor's hourly rate as bid shall serve as the basis for calculating the total cost of any installation and/or initial software configuration services requested by the consumer.

**Initial Software Configuration** - The configuring of software to support the routing, switching, feature/function assignments and/or security parameters required on the initial turn up of the equipment and software to deliver a functioning network product to the customer.

**Manufacturer Maintenance** - Manufacturer offered and supported maintenance plans to include access to the manufacturer's technical assistance center, advanced replacement of parts (drop shipped) or advanced replacement of parts with labor, plans typically will provide the purchaser options related to the level of support and responsiveness/delivery intervals (e.g. 8-5 next business day, 24/7 with 4 hour delivery).

**Vendor** - A single company who responded to the Lead Purchasing Agent's Request for Proposals dated September 2, 2013 which is also listed by name in Section 1.4.

**Participating Public Agency** - Agency who has membership in the North Carolina Local Government Information Systems Association (NCLGISA). Participation in the NCLGISA is open to all North Carolina local government units. NC K-12 public schools, community colleges, and public universities are also welcome as associate members. According to North Carolina General Statutes, only local governments (counties and municipalities) and K-12 educational institutions can participate in the NCLGISA Purchasing Group (i.e. these institutions are exempt from required purchasing through NC Department of Administration).

**North Carolina Local Government Information Systems Association Purchasing Group** - The North Carolina Local Government Information Systems Association (NCLGISA) Purchasing Group, in accordance with North Carolina General Statute 143-129 e(3), operates a "competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies."



## 1.4 Vendor(s) in Alphabetical Order

### 1. Centurylink

Point of Contact: Wanda Straub  
Title: Major Account Manager-Jacksonville/Kinston  
113 REA Street, Jacksonville, NC 28546  
Phone Number: 910-455-9114  
Email: [wanda.tingen@centurylink.com](mailto:wanda.tingen@centurylink.com)

### 2. Disys

Point of Contact: Shanna Obelenus  
Title: Contracts and Proposals Manager  
4151 Lafayette Center, Dr., Suite 600, Chantilly, VA 20151  
Phone Number: 703-234-6243  
Email: [Shanna.Obelenus@disyssolutions.com](mailto:Shanna.Obelenus@disyssolutions.com)

### 3. ePlus

Mr. David Rose  
Regional Vice President  
5710 Oleander Drive, Suite 100  
Wilmington, NC 28403  
910-332-3202

Point of Contact: Anghard Davies  
Title: Account Executive  
511 Davis Drive, Suite 350, Raleigh, NC 28403  
Phone Number: 919-767-1537  
Email: [adavies@eplus.com](mailto:adavies@eplus.com)

Point of Contact: Matt Morrell  
Title: Account Executive (Same address as above)  
Phone Number: 919-767-2963 - 910-332-3202  
Email: [mmorrell@eplus.com](mailto:mmorrell@eplus.com)

### 4. InterNetwork Engineering

Point of Contact: Christopher Applegate  
VP of Operations & Corporate Services  
13777 Ballantyne Corporate Place, Suite 305  
Charlotte, NC 28277  
Phone Number: 704-540-5800  
Email: [capplegate@ineteng.com](mailto:capplegate@ineteng.com)

Point of Contact: Brad Tuttle  
Senior Account Manager (Same address as above)  
Phone Number: 919-345-0401  
Email: [btuttle@ineteng.com](mailto:btuttle@ineteng.com)

### 5. Nexus

Point of Contact: Bob MacNaughton  
Title: Account Manager  
8601 Six Forks Road, Raleigh, NC 27615  
Phone Number: 678-802-9600 Ext. 1062  
Email: [Bob.MacNaughton@nexusis.com](mailto:Bob.MacNaughton@nexusis.com)

### 6. NWN Corporation

Point of Contact: Michael Kane  
Title: Enterprise Account Executive  
2520 Whitehall Park Dr., Ste. 250, Charlotte, NC 28273  
Phone Number: 704-496-6907  
Email: [MKane@nwnit.com](mailto:MKane@nwnit.com)

## **2.0 GENERAL TERMS AND CONDITIONS**

### **2.1 ASSIGNMENT/TRANSFER**

The Vendor(s) shall not assign or transfer any interest or responsibilities in this Contract without the prior written consent of the Lead Purchasing Agent.

### **2.2 E-VERIFY REQUIREMENT**

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64. The Contractor shall submit the E-Verify Affidavit included as part of this Contract.

### **2.3 INSURANCE**

The Vendor(s) shall procure and maintain insurance for protection from claims under workers' compensation acts, claims for damages because of bodily injury including personal injury, sickness or disease or death of any and all employees or of any person other than such employees, and from claims or damages because of injury to or destruction of property including loss of use resulting therefrom; and any other insurance prescribed by laws, rules, regulations, ordinances, codes or orders, as well as insurance required by Lead Purchasing Agent. Certificates indicating that all such insurances are in effect will be provided to Lead Purchasing Agent.

Such policies (other than Worker's Compensation) shall name Lead Purchasing Agent, **as additional insured.** Such policies shall provide that they may not be cancelled or modified (and that any expiration, cancellation or modification shall be of no force or effect) without thirty (30) days prior written notice to each Insured Party by certified, registered or express mail, and shall require the insurance carrier to defend any suit or proceeding against any Insured Party arising out of any claim covered thereby, even if such claim is groundless, false or fraudulent.

All such insurance shall be in form and substance satisfactory to Lead Purchasing Agent, and shall be maintained with responsible insurance carriers licensed to do business in the State of North Carolina. Simultaneously with the execution hereof, the Vendor(s) have deposited with Lead Purchasing Agent Certificate of Insurance forms evidencing the insurance coverage required hereunder. Hereafter, certifications of renewal shall be deposited with Lead Purchasing Agent not less than five (5) days before the scheduled date of expiration.

All insurance required to be maintained hereunder must provide coverage on an "occurrence" basis.

The Lead Purchasing Agent shall require that each of its Vendor(s) for these Products

carry insurance coverage, and agree to the indemnity and hold harmless provisions of this Contract. Before entering into any Contract with any Vendor(s), the Lead Purchasing Agent shall ascertain Vendor(s)' insurance requirements and shall cause the Vendor(s) to provide Lead Purchasing Agent with a Certificate of Insurance. **(The Lead Purchasing Agent shall be named as ADDITIONAL INSURED in all applicable policies.)**

The provisions of Section 2.2 - INSURANCE shall survive the expiration or termination of this Contract.

## **2.4 STANDARD OF CARE AND INDEMNIFICATION**

Vendor(s) shall exercise reasonable care and skill as might be expected from similarly situated professionals performing services of the kind required under this Contract at the time and the place where the services are rendered. The staff of professionals engaged by the Vendor(s) shall possess the experience, knowledge and character necessary to qualify them to perform the particular duties to which they are assigned.

Vendor(s) agree to protect, defend, indemnify and hold the Lead Purchasing Agent, its officers, employees and agents free and harmless from and against any losses, penalties, damages, settlements, costs, charges, professional fees or other expenses or liabilities in connection with or arising out of this Contract and/or the performance hereof that are due to the negligent acts of the Vendor(s), its officers, employees, or agents. The Vendor(s) further agrees to handle, respond to, provide defense for, and defend the same at its sole expense and agrees to bear all other costs and expenses related thereto.

In carrying out these works, the Vendor(s) will act as an independent contractor and must agree to keep the City indemnified against any and all claims, actions or demands that may be brought, made, or arise in respect of anything done, or omitted to be done by its employees who shall be and remain at all times and for all purposes, the servants or employees of the Vendor.

## **2.5 NON-DISCRIMINATION**

Vendor(s) agree not to discriminate against any employee or prospective employee because of race, religion, sex, color, age, or national origin.

## **2.6 SUBCONTRACTS**

None of the Cisco product or SMARTnet maintenance services to be provided by the Vendor(s) pursuant to the Contract shall be subcontracted or delegated to any other organization, association, individual, corporation, partnership or other such entity without the prior written consent of the Lead Purchasing Agent. No subcontract or delegation shall relieve or discharge the Vendor(s) from any obligation or liability under this Master Convenience Contract.



## **2.7 SUCCESSORS AND ASSIGNS**

The Lead Purchasing Agent and Vendor(s) each binds himself and his partners, successors, executors, administrators, and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither Lead Purchasing Agent nor Vendor(s) shall assign, sublet, or transfer his interest in this Contract without the prior written consent of the Lead Purchasing Agent provided, however, that the claims for money due or to become due to the Vendor(s) from the Lead Purchasing Agent may be assigned to a bank, trust company or other financial institution without such consent so long as notice of such assignment shall be expressly made subject to all defenses, setoffs, or counterclaims which would have been available to the Lead Purchasing Agent against the Vendor(s) in the absence of such assignment.

The Vendor(s) shall not assign, transfer, sublet, convey or otherwise dispose of any contract or its rights, title or interest therein or its power to execute the same to any other person, firm, partnership, company or corporation without the previous written consent of the Lead Purchasing Agent. The Lead Purchasing Agent reserves the right to declare the Vendor(s) in default and terminate the contract for cause.

## **2.8 DISPUTE RESOLUTION**

Any dispute arising between or among the Vendor(s) listed in this Contract, including without limitation a breach of such Contract shall be subject to non-binding mediation in accordance with Rules as set forth for Mediated Settlement Conferences in Onslow County Superior Court.

## **2.9 CONTROLLING LAW**

This Contract is to be governed by the laws of the State of North Carolina. Any and all applicable laws, rules, and regulations, ordinances, codes, and orders of any and all governmental bodies, agencies, authorities, and courts will be construed pursuant to the laws of the State of North Carolina. All claims and disputes arising from this contract shall be construed pursuant to the laws of the State of North Carolina. The State of North Carolina is the proper jurisdiction for all claims and disputes arising under this contract and the proper venue is the Onslow County Superior Court.

## **2.10 NON-EXCLUSIVE CONTRACT**

This Contract is non-exclusive and shall not in any way preclude the Lead Purchasing Agent or Participating Public Agencies from entering into any similar contracts and/or arrangements with other Vendor(s) or from acquiring similar equal or like goods and/or service from other entities or sources.

## **2.11 TERMINATION**

Neither party will be liable to the other or be deemed to be in breach of the Contract for any failure or delay in rendering performance arising out of causes beyond its reasonable control and without its fault or negligence. Such causes may include, but are not limited to, acts of God or the public enemy, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes and unusually severe weather. Dates or times of performance will be extended to the extent of delays excused in this section, provided that the party whose performance is affected notifies the other promptly of the existence and nature of such delay.

The Vendor represents that no other person other than the bonafide employees working solely for the Vendor have been employed or retained to solicit or secure this Contract upon an arrangement or understanding for a commission, percentage, brokerage fee, gift or any other consideration contingent upon the award for making of this contract. For breach or violation of the representation, the Contract price, consideration, or otherwise, the Lead Purchasing Agent may recover the full amount of such commission, percentage, brokerage fee or other consideration.

Any Contract made by the Lead Purchasing Agent in which the Finance Director, any employee of that department, the heads of using departments or any other officer or employee of the Lead Purchasing Agent having a part in the placing of such contract is financially interested, directly or indirectly, shall be void.

## **2.12 CANCELLATION**

The Lead Purchasing Agent reserves the right to cancel this Contract if, in the Lead Purchasing Agent's opinion, the service provided by a Vendor(s) is not satisfactory. In the event of cancellation, the Vendor(s) will have no right of action against the Lead Purchasing Agent for damages; however, cancellation would not, in any manner, limit the Lead Purchasing Agent's right to bring action against the Vendor(s) for damages for breach of contract. Ten days written notice of cancellation will be provided.

## **2.13 CONTRACT PERIOD**

This contract is effective upon the approval of the City of Jacksonville for an initial twenty-four (24) months.

## **2.14 RENEWAL**

At the option of the City of Jacksonville and acceptance of the contractor, this contract may be extended for one (1) additional twelve (12) month period at the same discount structure, terms and conditions.

### **3.0 ORDERING/PAYMENT**

#### **3.1 ORDERING**

Orders will be placed throughout the Contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective Vendor.

#### **3.2 INVOICES**

Invoices will be submitted by the Vendor upon presentation of properly executed invoice after goods have been received, inspected and accepted. Invoices will be paid within 30 days or receipt of properly executed invoice, or receipt of goods, whichever is later.

**PAYMENTS WILL BE PAID TO VENDOR, AND  
ADDRESSED AS SHOWN ON THE PURCHASE ORDER**

**ADVANCED PAYMENTS WILL NOT BE ALLOWED IN THIS CONTRACT**

Any contract which is a result of the Request for Proposal dated September 2, 2013 shall be for the duration of the Contract, contingent upon Lead Purchasing Agent's satisfaction and Vendor(s) adherence to Terms and Conditions. Purchase Orders issued by the Lead Purchasing Agent shall serve as the only commitment to purchase. All purchase orders shall reference this Contract.

#### **3.2 DESTINATION CHARGES**

Unless otherwise stated, all items will be delivered F.O.B. destination and delivery cost and charges (if any) shall be included in invoice price.

#### **3.3 FEDERAL EXCISE TAX / NC SALES TAX**

Purchases made by the Lead Purchasing Agent are exempt from any Federal excise tax. The City of Jacksonville, NC certificate of Registry Number is 56-6000232. Please include North Carolina Sales tax, if any, as a separate line item in Vendor's invoice.

### **4.0 PRODUCTS/SERVICES**

#### **4.1 IT/TELECOM NETWORKING PRODUCT CATEGORIES**

The broad product categories included herein are established to provide Vendor(s) the flexibility of offering different discounts by category of products. Each Vendor must provide a complete maintenance and support plan including emergency and non-emergency intervals, as well as periodic routine schedules. Routine maintenance and associated costs should be included. Routine maintenance shall include, but is not limited to: Error or defect correction, Updates, and Telephone Assistance.



#### 4.2 **CATEGORIES (Table Summarizes the discount percentage).**

<b>Category One – Local Area Network Switching/Router/Bridging Devices</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%, 48% IaaS
<b>Category Two – Metropolitan Area Wide Area Switching/Router/Bridging Devices</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%
<b>Category Three – Basic IP Telephony and VoIP functionality , Software, high availability servers, station equipment, softphone clients, etc.</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP

NWN	40%
<b>Category Four – Advanced IP Telephony/VoIP functionality Contact Center, Unified Messaging, Multi-Media Conferencing, Presence</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%
<b>Category Five – Hosted Voice</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	Custom Solution
Disys	41.5%
ePlus	No Bid
InterNetwork Engineering	Varies based on customer requirements
Nexus	18% off Cisco LP
NWN	48%
<b>Category Six – Network Security Products Firewalls, Intrusion Detection, Intrusion Protection/Prevention</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP

NWN	40%, 48% IaaS
<b>Category Seven – Wireless/Transport Products</b>	
<b>Point to Point and Point to Multipoint Wireless Transport Systems (licensed and Unlicensed spectrum), Optical Transport/Dense Wave Division Multiplexing Systems</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%, 48% IaaS
<b>Category Eight – Monitoring Management Solutions</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%, 48% IaaS
<b>Category Nine – Other IP Network Centric Solutions</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%



Category Ten – IT/ Telecom Network Related OEM Products		
<u>Vendor</u>		<u>Equipment</u>
CenturyLink		41%
Disys		41.5%
ePlus		40.5%
InterNetwork Engineering		41% for OEM items on Cisco's price list
Nexus		40.5% off Cisco LP
NWN		40%
Category Eleven – Manufacturer Maintenance Plans		
<u>Vendor</u>	<u>Equipment</u>	
CenturyLink	New Sale 21.672% Takeover 13.534%	
Disys	41.5%	SmartNet: State 20% Education 35%
ePlus	Government 21.5% Education 32.0%	
InterNetwork Engineering	21%	
Nexus	18% off Cisco LP	
NWN	Government 20% Education 30%	
Category Twelve –TelePresence Products		
<u>Vendor</u>	<u>Equipment</u>	
CenturyLink	41%	
Disys	41.5%	
ePlus	40.5%	
InterNetwork Engineering	41%	

Nexus	40.5% off Cisco LP
NWN	40%, 48% IaaS
<b>Category Thirteen – WebEx Products</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	Multiple license models, no discount listed, priced per tier.
NWN	40%
<b>Category Fourteen – Iron Port/Scansafe Products</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	41%
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%
<b>Category Fifteen – Unified Computing Systems</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	60.328%
Disys	41.5%
ePlus	59%
InterNetwork Engineering	60%
Nexus	59% off Cisco LP
NWN	57%, 62% IaaS

<b>Category Sixteen – Advanced Services</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	8.448%
Disys	41.5%
ePlus	5%
InterNetwork Engineering	Varies based on customer requirements
Nexus	18% off Cisco LP
NWN	20%
<b>Category Seventeen – Physical Security/Door Access</b>	
<b><u>Vendor</u></b>	<b><u>Equipment</u></b>
CenturyLink	Not Certified to Sell
Disys	41.5%
ePlus	40.5%
InterNetwork Engineering	41%
Nexus	40.5% off Cisco LP
NWN	40%

#### **4.3 WARRANTY**

The successful Vendor(s) shall warrant that all equipment is **NEW**, in good working order, free from defects and in conformance to specifications. All equipment must conform to the manufacturer's (Cisco Systems Inc.) official published specifications. The successful Vendor(s) shall agree to repair, adjust and/or replace (as determined by the Lead Purchasing Agent to be in its best interest) any defective equipment within the warranty period at the successful Vendor's sole expense.

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#### 4.4 **INSTALLATION**

The prices stated below are based on **hourly rates only**.

Category One – Local Area Network Switching/ Routing/ Bridging Devices					
<u>Vendor</u>	<u>Installation</u>		<u>Initial Software (SW) Configuration</u>		
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00	
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00	
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00	
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00	
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00	
ePlus	Engineer	\$90.00	Engineer	\$90.00	
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00	
	Consultant	\$145.00	Consultant	\$145.00	
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00	
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00	
	Tech specialist	\$165.00	Tech specialist	\$165.00	
	Consultant	\$175.00	Consultant	\$175.00	
	Project Manager	\$150.00	Project Manager	\$150.00	
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.		
Nexus		\$125.00		\$200.00	
NWN		\$125.00		\$150.00	
Category Two – Metropolitan Area Wide Area Switching/ Routing/ Bridging Devices					
<u>Vendor</u>	<u>Installation</u>		<u>Initial Software (SW) Configuration</u>		
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00	
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00	

Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00
NWN		\$125.00		\$150.00
<b>Category Three – Basic IP Telephony and VoIP functionality , Software, high availability servers, station equipment, softphone clients, etc.</b>				
<b><u>Vendor</u></b>	<b><u>Installation</u></b>		<b><u>Initial Software (SW) Configuration</u></b>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00

	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00
NWN		\$125.00		\$150.00
<b>Category Four – Advanced IP Telephony/VoIP functionality</b>				
<b>Contact Center, Unified Messaging, Multi-Media Conferencing, Presence</b>				
<b><u>Vendor</u></b>	<b><u>Installation</u></b>		<b><u>Initial Software (SW) Configuration</u></b>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
	Sr. Solutions Arc	\$200.00	Sr. Solutions Arc	\$200.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00



	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Five – Hosted Voice</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	N/A	N/A
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00
	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Six – Network Security Products Firewalls, Intrusion Detection, Intrusion Protection/Prevention</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00

	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	\$200.00	\$200.00
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00
	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Seven – Wireless/Transport Products</b>		
<b>Point to Point and Point to Multipoint Wireless Transport Systems (licensed and Unlicensed spectrum), Optical Transport/Dense Wave Division Multiplexing Systems</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	Engineer \$90.00	Engineer \$90.00
	Sr. Engineer \$120.00	Sr. Engineer \$120.00
	Consultant \$145.00	Consultant \$145.00
	Sr. Consultant \$165.00	Sr. Consultant \$165.00
	Sr. Solution Arc \$200.00	SR. Solution Arc \$200.00
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00

	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Eight – Monitoring Management Solutions</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00 Overtime Hrs \$173.00	Normal Business Hrs \$115.00 Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00 Mid-Level Engineer \$150.00 Sr. Engineer \$200.00	Junior Engineer \$100.00 Mid-Level Engineer \$150.00 Sr. Engineer \$200.00
ePlus	Engineer \$90.00 Sr. Engineer \$120.00 Consultant \$145.00 Sr. Consultant \$165.00	Engineer \$90.00 Sr. Engineer \$120.00 Consultant \$145.00 Sr. Consultant \$165.00
InterNetwork Engineering	Associate Technician \$95.00 Tech specialist \$165.00 Consultant \$175.00 Project Manager \$150.00 These are Normal Business Hrs. After Hours will be quoted on a per project basis.	Associate Technician \$95.00 Tech specialist \$165.00 Consultant \$175.00 Project Manager \$150.00 These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00



**Category Nine – Other IP Network Centric Solutions**

<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	Engineer \$90.00	Engineer \$90.00
	Sr. Engineer \$120.00	Sr. Engineer \$120.00
	Consultant \$145.00	Consultant \$145.00
	Sr. Consultant \$165.00	Sr. Consultant \$165.00
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00
	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00

**Category Ten – IT/ Telecom Network Related OEM Products**

<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00

	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00
NWN		\$125.00		\$150.00

#### Category Eleven – Manufacturer Maintenance Plans

<u>Vendor</u>	<u>Installation</u>		<u>Initial Software (SW) Configuration</u>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
	Sr. Solutions Arc	\$200.00	Sr. Solutions Arc	\$200.00

InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00
NWN		\$125.00		\$150.00
<b>Category Twelve –TelePresence Products</b>				
<b><u>Vendor</u></b>	<b><u>Installation</u></b>		<b><u>Initial Software (SW) Configuration</u></b>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
	Sr. Solutions Arc	\$200.00	Sr. Solutions Arc	\$200.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00



NWN	\$125.00	\$150.00
<b>Category Thirteen – WebEx Products</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	Engineer \$90.00	Engineer \$90.00
	Sr. Engineer \$120.00	Sr. Engineer \$120.00
	Consultant \$145.00	Consultant \$145.00
	Sr. Consultant \$165.00	Sr. Consultant \$165.00
	Sr. Solutions Arc \$200.00	Sr. Solutions Arc \$200.00
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00
	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Fourteen – Iron Port/Scansafe Products</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00

	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus	\$125.00		\$200.00	
NWN	\$125.00		\$150.00	
Category Fifteen – Unified Computing Systems				
<u>Vendor</u>	<u>Installation</u>		<u>Initial Software (SW) Configuration</u>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
	Sr. Solutions Arc	\$200.00	Sr. Solutions Arc	\$200.00

InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	
Nexus		\$125.00		\$200.00
NWN		\$125.00		\$150.00
<b>Category Sixteen – Advanced Services</b>				
<b><u>Vendor</u></b>	<b><u>Installation</u></b>		<b><u>Initial Software (SW) Configuration</u></b>	
CenturyLink	Normal Business Hrs	\$115.00	Normal Business Hrs	\$115.00
	Overtime Hrs	\$173.00	Overtime Hrs	\$173.00
Disys	Junior Engineer	\$100.00	Junior Engineer	\$100.00
	Mid-Level Engineer	\$150.00	Mid-Level Engineer	\$150.00
	Sr. Engineer	\$200.00	Sr. Engineer	\$200.00
ePlus	Engineer	\$90.00	Engineer	\$90.00
	Sr. Engineer	\$120.00	Sr. Engineer	\$120.00
	Consultant	\$145.00	Consultant	\$145.00
	Sr. Consultant	\$165.00	Sr. Consultant	\$165.00
	Sr. Solutions Arc	\$200.00	Sr. Solutions Arc	\$200.00
InterNetwork Engineering	Associate Technician	\$95.00	Associate Technician	\$95.00
	Tech specialist	\$165.00	Tech specialist	\$165.00
	Consultant	\$175.00	Consultant	\$175.00
	Project Manager	\$150.00	Project Manager	\$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.		These are Normal Business Hrs. After Hours will be quoted on a per project basis.	

Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00
<b>Category Seventeen – Physical Security/Door Access</b>		
<b><u>Vendor</u></b>	<b><u>Installation</u></b>	<b><u>Initial Software (SW) Configuration</u></b>
CenturyLink	Normal Business Hrs \$115.00	Normal Business Hrs \$115.00
	Overtime Hrs \$173.00	Overtime Hrs \$173.00
Disys	Junior Engineer \$100.00	Junior Engineer \$100.00
	Mid-Level Engineer \$150.00	Mid-Level Engineer \$150.00
	Sr. Engineer \$200.00	Sr. Engineer \$200.00
ePlus	Engineer \$90.00	Engineer \$90.00
	Sr. Engineer \$120.00	Sr. Engineer \$120.00
	Consultant \$145.00	Consultant \$145.00
	Sr. Consultant \$165.00	Sr. Consultant \$165.00
	Sr. Solutions Arc \$200.00	Sr. Solutions Arc \$200.00
InterNetwork Engineering	Associate Technician \$95.00	Associate Technician \$95.00
	Tech specialist \$165.00	Tech specialist \$165.00
	Consultant \$175.00	Consultant \$175.00
	Project Manager \$150.00	Project Manager \$150.00
	These are Normal Business Hrs. After Hours will be quoted on a per project basis.	These are Normal Business Hrs. After Hours will be quoted on a per project basis.
Nexus	\$125.00	\$200.00
NWN	\$125.00	\$150.00

**The remainder of this page left blank intentionally.**



## 5.0 EXECUTION

This Contract is between the Lead Purchasing Agent and multiple Vendor(s) listed in Section 1.4. As such, each Vendor will have their own signature page, signed by the authorized signatory for the company and witnessed. Additionally, the City of Jacksonville, acting as Lead Purchasing Agent, will also sign each Vendor's Signatory page and witnessed acknowledging that both the Vendor and the Lead Purchasing Agent have entered this Master Convenience Contract.

The remainder of this page is left blank intentionally.

## Signature Page Master Convenience Contract

This page is herein attached and made part of the Master Convenience Contract between this Vendor and the City of Jacksonville, North Carolina acting as Lead Public Agency on behalf of the North Carolina Local Government Information Systems Association (NCLGISA), sets forth the requirements, conditions, covenants, and considerations of this Master Convenience Contract to provide general and specific information to supply Off-the-shelf Cisco products, for an indefinite quantity contract, SMARTnet maintenance for purchased products, and Value-added Services.

By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

CenturyLink  
113 REA Street  
Jacksonville, NC 28546

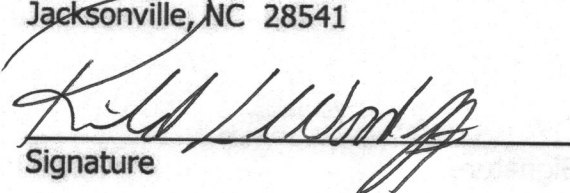


Signature

PARESH NAIK / DIR. OF  
Print Name and Title OFFER MGMT.

10/24/13  
Date

City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

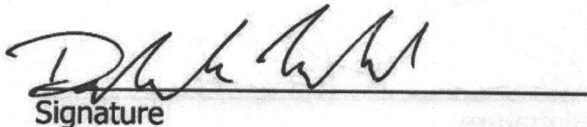


Signature

Richard L. Woodruff, City Manager  
Print Name and Title

10/30/2013  
Date

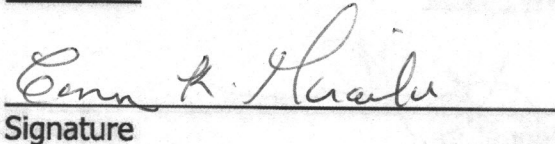
### WITNESS



Signature

DEBORAH NEWLAND, MANAGER,  
Print Name and Title SALES OPERATIONS

### WITNESS



Signature

Carmen Miracle, City Clerk  
Print Name and Title



Master Convenience Contract for CISCO products

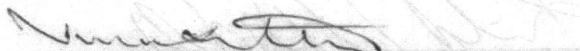


## Signature Page Master Convenience Contract

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By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

DISYS Solutions, Inc.  
4151 Lafayette Center Drive, Suite 600  
Chantilly, VA 20151

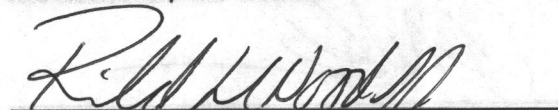
  
Signature

Vinu Luthra, Chief Operating Officer  
Print Name and Title

October 15, 2013

Date

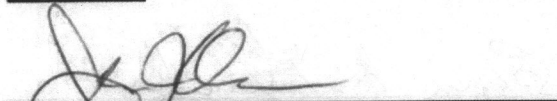
City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

  
Signature

Richard L. Woodruff, City Manager  
Print Name and Title

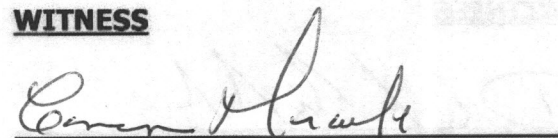
10/30/2013  
Date

### WITNESS

  
Signature

Shanna Obelenus, Contracts & Proposals Mgr.  
Print Name and Title

### WITNESS

  
Signature

Carmen Miracle, City Clerk  
Print Name and Title



Master Convenience Contract for CISCO products





## Signature Page Master Convenience Contract

This page is herein attached and made part of the Master Convenience Contract between this Vendor and the City of Jacksonville, North Carolina acting as Lead Public Agency or behalf of the North Carolina Local Government Information Systems Association (NCLGISA), sets forth the requirements, conditions, covenants, and considerations of this Master Convenience Contract to provide general and specific information to supply Off-the-shelf Cisco products, for an indefinite quantity contract, SMARTnet maintenance for purchased products, and Value-added Services.

By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

ePlus Technology, inc.  
13595 Dulles Technology Drive  
Herndon, VA 20171

City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

Signature

STEVEN MENCARINI  
SENIOR VICE PRESIDENT

Print Name and Title

Date

10/17/13

Signature

Richard L. Woodruff, City Manager  
Print Name and Title

Date

10/30/2013

### WITNESS

Signature

Penny Halpern, Sr. Proposal  
Print Name and Title Specialist

### WITNESS

Signature

Carmen Miracle, City Clerk  
Print Name and Title



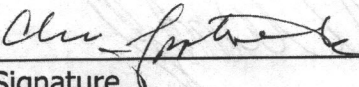


## Signature Page Master Convenience Contract

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By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

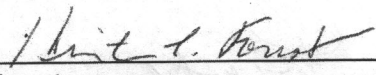
InterNetwork Engineering  
13777 Ballantyne Corporate Place  
Suite 305  
Charlotte, NC 28277

  
Signature

CHRIS APPELATE VP, OPERATIONS  
Print Name and Title

10/24/13  
Date

### WITNESS

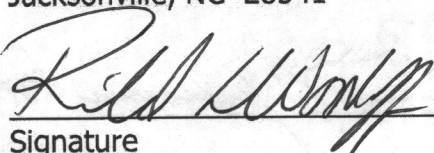
  
Signature

KRISTIN L. FORREST, DIRECTOR  
Print Name and Title



Master Convenience Contract for CISCO products

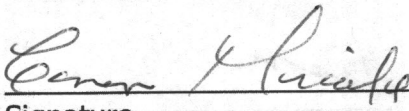
City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

  
Signature

Richard L. Woodruff, City Manager  
Print Name and Title

10/30/2013  
Date

### WITNESS

  
Signature

Carmen Miracle, City Clerk  
Print Name and Title



## Signature Page Master Convenience Contract

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By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

Nexus IS, Inc.  
8601 Six Forks Road  
Raleigh, NC 27615

Signal

Tom Lyon SVP Managed Services  
Print Name and Title

10.17.2013  
Date

W ESS

Signature

Laura J. Ritter, Accountant  
Print Name and Title



Master Convenience Contract for CISCO products

City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

Signature

Richard L. Woodruff, City Manager  
Print Name and Title

10/30/2013  
Date

WITNESS

Signature

Carmen Miracle, City Clerk  
Print Name and Title



## Signature Page Master Convenience Contract

This page is herein attached and made part of the Master Convenience Contract between this Vendor and the City of Jacksonville, North Carolina acting as Lead Public Agency on behalf of the North Carolina Local Government Information Systems Association (NCLGISA), sets forth the requirements, conditions, covenants, and considerations of this Master Convenience Contract to provide general and specific information to supply Off-the-shelf Cisco products, for an indefinite quantity contract, SMARTnet maintenance for purchased products, and Value-added Services.

By signing this page, the Vendor has read and acknowledged his/her responsibilities pursuant to this Master Convenience Contract.

NWN Corporation  
2520 Whitehall Park Drive, Suite 250  
Charlotte, NC 28273

*Shannon Ludwig*

Signature

Senior Vice President

Print Name and Title

10/22/13

Date

### WITNESS

*Scott A. Wilson*

Signature

*Scott Wilson Account Support Rep.*  
Print Name and Title

City of Jacksonville  
Lead Purchasing Agent for NCLGISA  
P. O. Box 128  
Jacksonville, NC 28541

*Richard L. Woodruff*

Signature

Richard L. Woodruff, City Manager  
Print Name and Title

10/30/2013

Date

### WITNESS

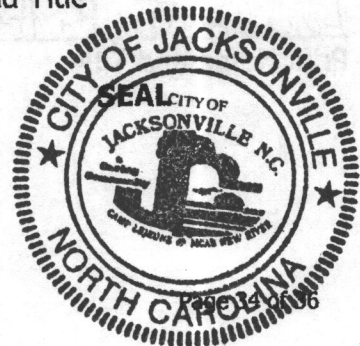
*Carmen Miracle*

Signature

Carmen Miracle, City Clerk  
Print Name and Title



Master Convenience Contract for CISCO products





OF NORTH CAROLINA  
COUNTY OF ONSLOW

CITY OF JACKSONVILLE  
E-VERIFY AFFIDAVIT

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, VICKIE SMITH (the individual attesting below), being duly authorized by and on behalf of CENTURY LINK (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.
  - a. YES ✓
  - b. NO
4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 16th day of OCTOBER, 2013.

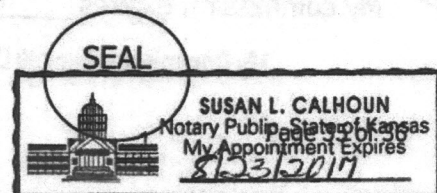
Vickie D Smith  
Signature of Affiant

VICKIE D. SMITH  
Print Name and Title of Affiant

State of KANSAS, County of JOHNSON  
Sworn to and subscribed before me, this the 16th day of OCTOBER, 2013.  
Notary Public Susan L. Calhoun  
My commission expires 8/23/2017

Revised 09.18.2013 (v2)

Master Convenience Contract for CISCO products





**~CITY OF JACKSONVILLE~  
E-VERIFY AFFIDAVIT**

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, Virinder Luthra (the individual attesting below), being duly authorized by and on behalf of DISYS Solutions, Inc. (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.

a. YES \_\_\_\_\_  
b. NO X \_\_\_\_\_

4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 3rd day of Oct, 2013.

Virinder Luthra  
Signature of Affiant

Virinder Luthra, Chief Operating Officer  
Print Name and Title of Affiant



SEAL

State of Virginia, County of Arlington  
Sworn to and subscribed before me, this the 3rd day of Oct, 2013  
Notary Public [Signature]  
My commission expires \_\_\_\_\_

**My Commission Expires December 31, 2013**

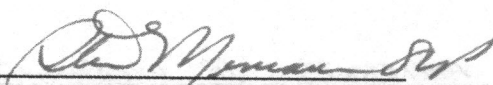
**~CITY OF JACKSONVILLE~  
E-VERIFY AFFIDAVIT**

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, Steven Mencarini (the individual attesting below), being duly authorized by and on behalf of ePlus Technology, inc. (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.
  - a. YES   X
  - b. NO
4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 30 day of September, 2013.



Signature of Affiant

Steven Mencarini

Print Name and Title of Affiant

Virginia

State of North Carolina, County of Fairfax

Sworn to and subscribed before me, this the 30 day of September, 2013.

Notary Public

My commission expires                     



Commission No. 309153

My Commission Expires April 30, 2017

OF NORTH CAROLINA  
COUNTY OF ONSLOW

CITY OF JACKSONVILLE  
E-VERIFY AFFIDAVIT

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, CHRIS APPEGATE (the individual attesting below), being duly authorized by and on behalf of INTERNETWORK ENGINEERING (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

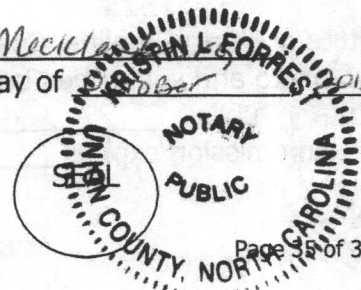
1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.
  - a. YES ✓
  - b. NO
4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 24<sup>th</sup> day of October, 2013.

Chris Applegate  
Signature of Affiant

CHRIS APPEGATE, VP OPERATIONS  
Print Name and Title of Affiant

State of North Carolina, County of Mecklenburg  
Sworn to and subscribed before me, this the 24<sup>th</sup> day of October, 2013.  
Notary Public Burt S. Frost  
My commission expires 12-22-14



Revised 09.18.2013 (v2)

Master Convenience Contract for CISCO products



STATE OF NORTH CAROLINA

CITY OF JACKSONVILLE  
E-VERIFY AFFIDAVIT

COUNTY OF ONSLOW

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, Thomas Lyon (the individual attesting below), being duly authorized by and on behalf of Nexus IS, Inc. (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.
  - a. YES
  - b. NO ✓
4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 30 day of September, 2013.

Signature of Agent

Thomas Ly  
Print Name

g

SEAL

California

30

en, 2013.



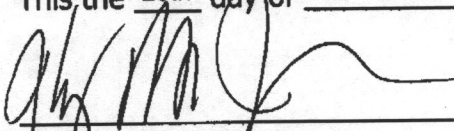
**~CITY OF JACKSONVILLE~  
E-VERIFY AFFIDAVIT**

North Carolina General Statutes, specifically §160A-20.1(b), prohibit the City from entering into contracts with contractors and subcontractors who have not complied with the requirement of Article 2 of Chapter 64.

I, Kerry Jansen (the individual attesting below), being duly authorized by and on behalf of NWN Corporation (the entity bidding on project hereinafter "Employer") after first being duly sworn hereby swears or affirms as follows:

1. Employer understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-25(5).
2. Employer understands that Employers Must Use E-Verify. Each employer, after hiring an employee to work in the United States, shall verify the work authorization of the employee through E-Verify in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes, specifically NCGS §64-26(a).
3. Employer is a person, business entity, or other organization that transacts business in the State of North Carolina and that employs 25 or more employees in the State of North Carolina.
  - a. YES X
  - b. NO
4. Employer's subcontractors comply with E-Verify, and if Employer is the winning bidder on this project Employer will ensure compliance with E-Verify by any subcontractors subsequently hired by Employer.

This the 26th day of September, 2013.

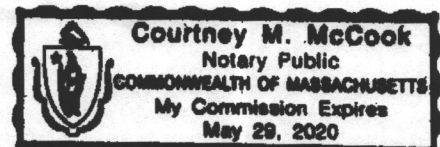
  
Signature of Affiant

Kerry M. Jansen Director of Treasury

Print Name and Title of Affiant

SEAL

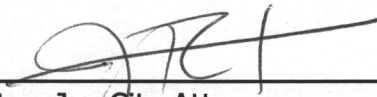
State of North Carolina, County of                       
Sworn to and subscribed before me this 26th day of September 2013.  
Notary Public Courtney M. McCook  
My commission expires May 29, 2020



### **CERTIFICATE OF CITY'S ATTORNEY**

I, the undersigned, John T. Carter Jr., the duly authorized and acting legal representative of THE CITY OF JACKSONVILLE, NORTH CAROLINA, do hereby certify as follows:

I have examined the attached Contract for the Off-the-shelf Cisco products, for an indefinite quantity contract, SMARTnet maintenance for purchased products, and Value-added Services between the City of Jacksonville and Multiple Vendors (CenturyLink, Disys, ePlus, InterNetwork Engineering, Nexus, and NWN Corporation) and the manner of execution thereof, and I am of the opinion that each of the aforesaid agreements has been duly executed by the proper parties thereto acting through their duly authorized representatives; that said representatives have full power and authority to execute said agreements on behalf of the respective parties named thereon; and that the foregoing agreements constitute valid and legal binding obligations upon the parties executing the same in accordance with terms, conditions, and provisions thereof.

  
\_\_\_\_\_  
John T. Carter, Jr., City Attorney

10/30/13  
\_\_\_\_\_  
Date

### **APPROVAL BY CITY FINANCE OFFICER**

This instrument has been pre-audited in the manner required by the Local Government Budget and Fiscal Control Act.

  
\_\_\_\_\_  
Gayle Maides, City Finance Director

10/29/13  
\_\_\_\_\_  
Date

**\*This Contract does not have a dollar amount associated with it. This Contract offers a discount percentage to those participating in the North Carolina Local Government Information Systems Association Purchasing Group. Any sales utilizing these discount prices will reference this Contract in the Purchase Order.**